

Laurie Best, AICP



Housing Development by the Public Sector Presentation Outline

Examples from Breckenridge

Rental:

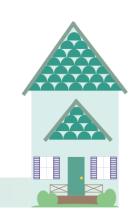
Pinewood 2
Denison Commons
Huron Landing

For Sale:

Valley Brook Neighborhood Blue 52 Townhomes

Buy Downs to Preserve Existing Units

Lessons/Considerations





Housing Development by the Public Sector-Pinewood 2 Apartments (July 2016) LIHTC Financing-60% AMI

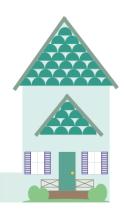


TOB Land-Land Trade \$10.12m project cost Hard cost-\$278/sf 45 studios/one bedroom Rates-\$867/\$933 LIHTC-generated \$4m Income Cap-\$36-\$42K TOB/BHA as developer TOB/BHA as GP in LLLP TOB permanent loan \$6m \$243,000 prin/int TOB-developer fee

Housing Development by the Public Sector-Denison Commons Apartments (July 2017) 65% AMI



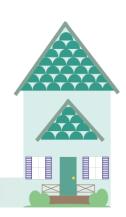
TOB Land \$5.7m project cost Hard cost-\$302/sf 30 studios/one bedroom Rates-\$1000/\$1,100 CMC Master Lease TOB as developer \$200,000 projected NOI



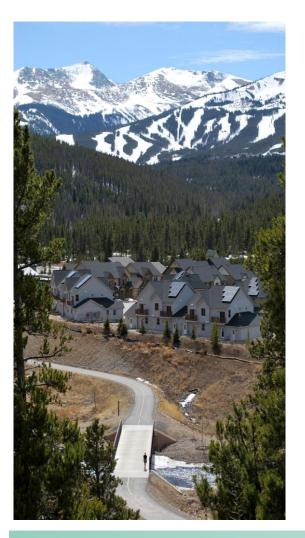
Housing Development by the Public Sector Huron Landing Apartments (July 2017) COP Financing-80% AMI



Summit County Land \$8.6m project cost Hard cost-\$334/sf 26 two bedroom apt Rates-\$1550/\$1,700 Public/Public Partnership TOB as project manager \$300,000 projected NOI \$600,000 debt service



Housing Development by the Public Sector Valley Brook Neighborhood (2010-2012) Townhomes at 80% and 120% AMI





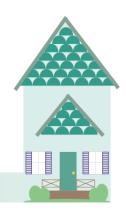


TOB Land 41 one, two, three bed units \$11.4m project cost \$8.6m sales revenue \$1m grant \$1.87m TOB investment-gap \$45,000 per unit \$165,000-\$328,000 TOB as developer Local Economic Conditions

Housing Development by the Public Sector Blue 52 Townhomes (Fall-2017) 52 Townhomes at 80%-130% AMI 18 Apartments



TOB Land
52 one, two, three bed units
18 one bed apartments
\$20.6m project cost
\$20.5 projected sales rev
\$203,000-\$508,000
TOB as developer



Housing Development by the Public Sector Key Considerations



Political Will/Commitment? Funding stream? How to staff? How important is design and pricing control? OK driving the bus? Role of government? Will it happen without public and at what cost? Consequences of doing nothing?

Housing Development by the Public Sector Lessons



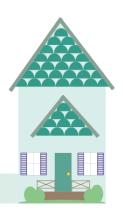
Importance of land
Oversite/Management
Local Team
Quality Neighborhoods
Diversity of Product
Data/Needs Assessment
Target Market
Long Term Commitment
(Oversite/Mgmt/HOA)

Housing Development by the Public Sector Public Investment and Return on Investment









Housing Development by the Public Sector Measures of Success







Preserving Community

Quality Neighborhoods/Homes

Supporting Economic Vitality

